



CREATING VALUE  
THROUGH ACCESS

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May 12, 2004

Ms. Maria A. Friedman, DBA  
Senior Advisor  
CMS/Office of HIPAA Standards  
7500 Security Blvd, Stop S2-26-17  
Baltimore, MD 21244

Dear Maria:

Thank you for your recent assistance regarding vendor participation in The National Committee of Vital and Health Statistics - Subcommittee of Standards and Statistics' development of *Electronic Prescribing Standards*, as called for in the recently passed Medicare Prescription Drug, Improvement and Modernization Act of 2003 (Sec. 101, Subpart 1; Sec. 1860D-4 (e)).

Clearly, drafters can most benefit from those entities able to demonstrate superior knowledge of and value to key stakeholders in the electronic prescribing evolution. As such, HealthRamp is ideally positioned to participate in the development of electronic prescribing standards.

HealthRamp, Inc., a wholly owned subsidiary of Ramp Corporation [AMEX:RCO], is the developer of the CarePoint™ and CareGiver™ technology suites. With regard to stakeholder interest, it is specifically worth noting that both products were developed to work within healthcare provider environments *as they currently function*, not as HealthRamp might think they should or want them to function, as is true with some other electronic prescribing packages. This has resulted in an extremely cost-effective and remarkably easy-to-adopt solution, and made HealthRamp one of the nation's fastest growing providers of electronic point-of-care prescribing technologies.

HealthRamp's proprietary technologies provide Internet-based communication, data integration, and transaction processing for medical related information exchanged between point-of-care providers and specific "healthcare value chain intermediaries" such as pharmacies, laboratories, pharmacy benefit managers, and pharmaceutical companies. Please see attached for CarePoint and CareGiver product features. More information about HealthRamp can be found at [www.healthramp.com](http://www.healthramp.com).

The following attributes are particularly worth noting:

- HealthRamp's proprietary Patient Data Exchange (PDX) technology enables seamless integration with a medical practice's existing practice management system (PMS) to obtain secure, remote extraction of patient demographics, insurance, and scheduling information at the point-of-care. PDX currently integrates with more than 100 PMSs.
- HealthRamp lets physicians electronically transmit prescriptions to pharmacies within all states supporting electronic prescribing.
- HealthRamp integrated with RxHub in May 2003, and was one of its charter electronic prescribing, point-of-care providers.
- HealthRamp technologies enable real-time transactions that are HIPAA-compliant and use encryption to ensure data security.

HealthRamp's success in crafting cost-effective and elegant solutions to healthcare provider needs -- increased safety, improved efficiency, cost savings, and liability reduction -- clearly demonstrate its singular position among key stakeholders involved in the adoption of electronic prescribing. As such, HealthRamp brings a distinctive perspective to the task of creating *Electronic Prescribing Standards*.

More information about HealthRamp can be found at [www.healthramp.com](http://www.healthramp.com). We look forward to an opportunity to serve The National Committee on Vital and Health Statistics - Subcommittee on Standards and Security in this important effort.

Sincerely,

/s/

**Louis E. Hyman**

Executive Vice President,  
Operations and  
Chief Technology Officer

**HealthRamp, Inc.**

*Access to Better Healthcare*

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