

NCVHS Workgroup on Quality June 24, 2004

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GE Health Care Initiatives and Bridges to Excellence

We imagine a health care market...

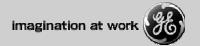
 Where service providers are free to compete, based on the published value of the services they provide, and rewarded for high performance.

 Where patients, as consumers, are free to choose their providers, are sensitive to the value of the services they consume, and engaged in better managing their health.



To create this market we need to solve a few problems

- Harmonize performance measures on effectiveness and efficiency across the industry
- Engage plans in developing products that will encourage consumers to "shop" for value
- Succeed in significant market experiments that can be implemented by large and small employers



Bridges to Excellence is an answer to some of the "problems"

A multi-stakeholder approach to creating incentives for quality

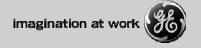
> Employers, health plans, consumers, physicians and group practices

Mission:

- > Improve quality of care through rewards and incentives that
 - encourage providers to deliver optimal care, and
 - encourage patients to seek evidence-based care and self-manage their own conditions

Focus:

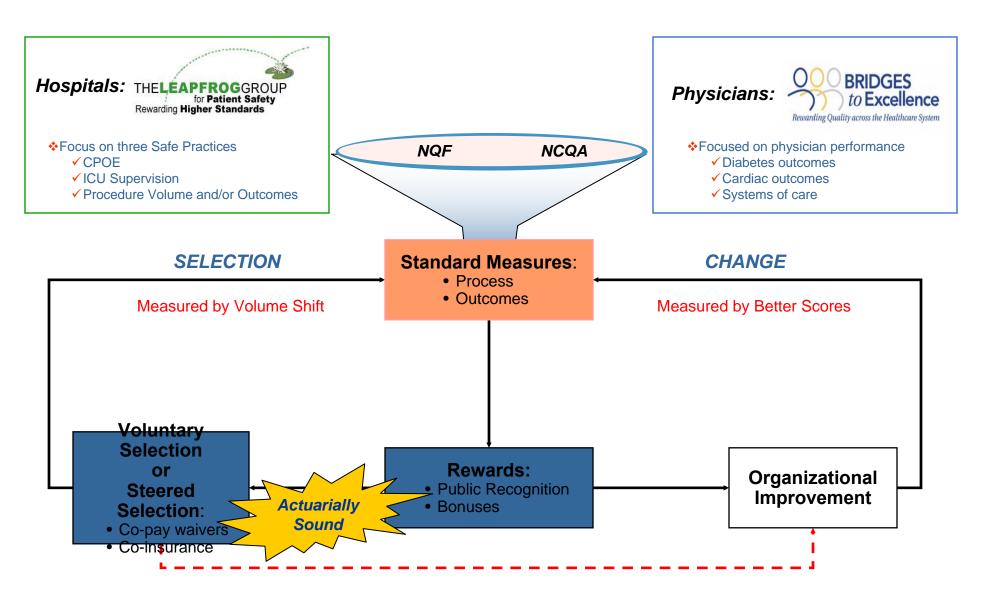
- > Office practices, diabetes care, cardiac care
- > Roll-out in selected markets, leveragability to any market
- > Program costs paid by participating employers



Bridges to Excellence: Quality Reward Programs

- > Diabetes Care Link (DCL)
 - NCQA Diabetes Provider Recognition Program
 - Improve outcomes for patients with diabetes
 - Target PCPs and Endocrinologists, and patients with diabetes
- > Cardiac Care Link (CCL)
 - NCQA Heart Stroke Recognition Program
 - Improve outcomes for patients with CVD
 - Target PCPs and Cardiologists, and patients with cardiac disease
- > Physician Office Link (POL)
 - Physician Practice Connections
 - Redesign processes of care to close the Quality Chasm
 - Target all physicians and all patients
- > Hospital Care Link (HCL)
 - Leapfrog Group Hospital Incentives & Rewards
 - Efficiency and Effectiveness (NQF Quality Measures)





A Framework For Sustainable Change



DCL Performance Assessment (DPRP)

| | 3-year | 1-year |
|--|---------------------------------|----------------------------|
| Clinical Measures (past 12 months) | % of Patients Achieving Measure | |
| HbA1c control >9.0% (poor control) | ≤20% of patients in sample | ≤20% of patients in sample |
| HbA1c control <7.0% | 40% of patients in sample | 40% of patients in sample |
| Blood pressure control <140/90 mm Hg | 65% of patients in sample | 65% of patients in sample |
| Blood pressure control <130/80 mm Hg | 35% of patients in sample | 35% of patients in sample |
| Eye exam | 60% of patients in sample | |
| Smoking status and cessation advice or treatment | 80% of patients in sample | |
| Complete lipid profile | 85% of patients in sample | |
| Cholesterol control <130 mg/dl | 63% of patients in sample | 63% of patients in sample |
| Cholesterol control <100 mg/dl | 36% of patients in sample | 36% of patients in sample |
| Nephropathy assessment | 80% of patients in sample | |
| Foot exam | 80% of patients in sample | |

Sampling

Diabetic patient population on which to base the outcomes measures:

- > 35 patients or less, send us the numbers for all
- > >50 patients, send the list of patients and we'll select the random sample

Risk-adjust annual outcome measures if requested



CCL Performance Assessment (HSRP)

| | 3-year (rewards) | 1-year |
|--|---------------------------------|--------|
| Clinical Measure | % of Patients Achieving Measure | |
| # Blood Pressure Testing in last 12 months | 80% | 80% |
| Proportion <140/90 mm Hg | 75% | 50% |
| # Lipid Profiles Done in last 12 months | 80% | 80% |
| LDL <100 mg/dl | 50% | 50% |
| Patients with aspirin or other antithrombotics use | 80% | 80% |
| Smoking status and cessation advice | 80% | 80% |

Physicians scored based on what percentage of their patients with a diagnosis of a past cardiac event meet established criteria.

1 year: recognition only, no rewards

Super-star status for those physicians able to demonstrate the highest level of BP control among 75% of patients



BTE – Candidate Recommendation Crosswalk

Physician Office Link

- Basic Registry/EMR
- Education and screening
- Quality improvement of health outcomes, performance goals
- Prevalence of chronic care and management
- Preventable admissions identification and follow up
- Identification and comprehensive longitudinal care of high risk patients

Direct Candidate Recommendation

- Test results/lab data
- Vital signs/objective data
- Dates and times for admissions and procedures
- 4. Episode start and end dates for global procedure codes
- Functional status codes
- 6. Functional status code reporting

Overall Response

- I. Competition should happen at the individual physician level by disease/procedure.
- II. Competition at this level is only possible through improvements in the outcome and administrative data and making it transparent.
- III. For purchasers to buy health care based on value quality of health outcomes per dollar expended outcome data needs to be readily available and transparent in the marketplace.

Response to Candidate Recommendations

1. Test Results

 Implementation could dramatically increase provider participation in BTE

2. Vital Signs / Objective Data

 Implementation could dramatically increase provider participation in BTE

3. Secondary Admission Diagnosis Flag

Would improve precision of hospital performance measures

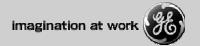
4. Operating Physician

Better attribution of responsibility for care and focusing of quality improvement



Response to Candidate Recommendations

- 5. Dates and Times for Admission and Procedures
 - Allows for measures of timeliness of hospital care
- 6. Episode Start and End Dates for Global Procedure Codes
 - Allows for episode view in measuring performance
- 7. Functional Status Coding
- Coding of health status and severity of illness would better account for individual patient differences
- 8. Functional Status Reporting
 - Measures of health status and severity of illness would facilitate risk adjustment of provider performance data



Summary

- We want to reward physicians for doing it right the first time – that creates a business need for accurate and complete data at the individual physician and procedure level.
- Standard data formats will help physicians and practices leap the administrative hurdle of self reported performance standards.
- Bridges to Excellence is open to exploring changes to performance measures in the promotion of data exchange and interoperability

